

Art Gallery of Ontario

Financial statements

March 31, 2020



Managerial responsibilities

The Board of Trustees, which is responsible for, among other things, the financial statements of the **Art Gallery of Ontario** [the "Gallery"], delegates to management the responsibility of the financial statements. Responsibility for their review is that of the Finance Committee. Each year, the Trustees of the Gallery appoint independent auditors to audit and report directly to them on the financial statements. The financial statements were prepared by management in accordance with Canadian accounting standards for not-for-profit organizations, which were consistently applied. Management maintains a system of internal accounting controls to ensure that transactions are accurately recorded on a timely basis, are properly approved and result in reliable financial statements. There are limits inherent in all systems based on the recognition that the cost of such systems should not exceed the benefits to be derived. Management believes its system provides the appropriate balance in this respect.

The Gallery's Finance Committee, which carries out the function of an Audit Committee, is appointed by the Board of Trustees annually. The Finance Committee is comprised of members of the Board and two ex-officio non-voting members of management. The Finance Committee meets with management and with the independent auditors [who have free access to the Finance Committee] to satisfy itself that each group is properly discharging its responsibilities and to review the financial statements and the independent auditor's report. The Finance Committee reports its findings to the Board of Trustees for its consideration in approving the financial statements for issuance to the Members of the Gallery.

A handwritten signature in black ink, appearing to read 'Stephan Jost', written in a cursive style.

Stephan Jost
Michael and Sonja Koerner Director and CEO
June 24, 2020

Independent auditor's report

To the Members of the
Art Gallery of Ontario

We have audited the financial statements of the **Art Gallery of Ontario** [the "Gallery"], which comprise the balance sheet as at March 31, 2020, and the statement of operations and changes in net (deficit) surplus and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Gallery as at March 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Gallery in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Gallery's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Gallery or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Gallery's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Gallery's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Gallery's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Gallery to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Toronto, Canada
June 24, 2020

Ernst & Young LLP

Chartered Professional Accountants
Licensed Public Accountants



Art Gallery of Ontario

Balance sheet

[in thousands of dollars]

As at March 31

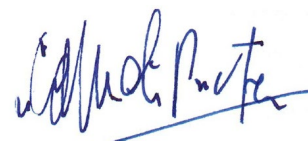
	2020	2019
	\$	\$
Assets		
Current		
Cash and cash equivalents	10,197	6,532
Short-term investments, amortized cost	—	8,000
Grants and accounts receivable [notes 14[b] and 16]	4,711	3,997
Inventories	845	833
Other assets [note 3]	941	1,004
Total current assets	16,694	20,366
Works of art, at nominal value [note 4]	1	1
Capital assets, net [note 5]	224,255	227,683
Accrued pension asset [note 12]	—	782
	240,950	248,832
Liabilities and net (deficit) surplus		
Current		
Accounts payable and accrued liabilities [note 14[d]]	6,792	11,617
Deferred contributions [note 7]	13,647	8,790
Deferred revenue	4,430	4,699
Current portion of long-term debt [note 6[b]]	552	444
Total current liabilities	25,421	25,550
Long-term debt [note 6[b]]	7,715	5,467
Accrued pension liability [note 12]	4,417	—
Deferred capital contributions [note 8]	208,994	216,083
Total liabilities	246,547	247,100
Net (deficit) surplus [note 10]	(5,597)	1,732
	240,950	248,832

See accompanying notes

On behalf of the Board of the Trustees:



Robert J. Harding, C.M.
President
Trustee



Camillo di Prata
Chair, Finance Committee
Trustee

Art Gallery of Ontario

Statement of operations and changes in net (deficit) surplus

[in thousands of dollars]

Year ended March 31

	2020	2019
	\$	\$
Revenue		
Government grants <i>[note 9]</i>	22,553	22,551
Admissions	2,407	4,950
Membership fees	5,428	5,753
Donations and bequests <i>[note 7]</i>	12,297	13,858
Programming and outreach	1,672	1,682
Gallery shop	4,020	4,803
Food and beverage	8,448	11,111
The Art Gallery of Ontario Foundation <i>[note 14[b]]</i>	5,445	3,954
Investment income	302	376
Gifted works of art <i>[note 4]</i>	13,544	4,717
Miscellaneous	2,597	1,699
Amortization of deferred capital contributions <i>[note 8]</i>	9,750	9,699
	88,463	85,153
Expenses		
Administration <i>[notes 13 and 14[d]]</i>	6,330	10,359
Physical plant and security	10,741	10,027
Curatorial, collections and exhibitions	14,136	13,967
Programming and outreach	4,919	4,825
Membership and fundraising	6,167	5,268
Visitor welcome, marketing and promotion	7,017	7,014
Gallery shop <i>[note 13]</i>	3,957	4,215
Food and beverage <i>[note 13]</i>	9,133	10,495
Accession of art for collection <i>[note 4]</i>		
Gifted	13,544	4,717
Purchased	4,031	3,855
Amortization of capital assets	10,269	10,195
Interest <i>[notes 6[b] and 6[c]]</i>	217	188
	90,461	85,125
(Deficiency) excess of revenue over expenses for the year	(1,998)	28
Net surplus, beginning of year	1,732	2,755
Remeasurements related to pension plan	(5,331)	(1,051)
Net (deficit) surplus, end of year <i>[note 10]</i>	(5,597)	1,732

See accompanying notes

Art Gallery of Ontario

Statement of cash flows

[in thousands of dollars]

Year ended March 31

	2020	2019
	\$	\$
Operating activities		
(Deficiency) excess of revenue over expenses for the year	(1,998)	28
Add (deduct) items not affecting cash		
Amortization of capital assets	10,269	10,195
Amortization of deferred capital contributions	(9,750)	(9,699)
Pension expense	2,074	1,977
Net change in non-cash working capital balances related to operations <i>[note 6]</i>	(714)	(5,457)
Employer contributions to pension plan	(2,206)	(2,109)
Cash used in operating activities	(2,325)	(5,065)
Investing activities		
Purchase of short-term investments	—	(8,000)
Redemption of short-term investment	8,000	10,000
Purchase of capital assets <i>[note 11]</i>	(7,027)	(3,143)
Cash provided by (used in) investing activities	973	(1,143)
Financing activities		
Advances of long-term debt	2,852	—
Repayment of long-term debt	(496)	(444)
Contributions restricted for capital asset purchases <i>[note 8]</i>	2,661	3,035
Cash provided by financing activities	5,017	2,591
Net increase (decrease) in cash during the year	3,665	(3,617)
Cash and cash equivalents, beginning of year	6,532	10,149
Cash and cash equivalents, end of year	10,197	6,532

See accompanying notes

Art Gallery of Ontario

Notes to financial statements

March 31, 2020

1. Description

The Art Gallery of Ontario [the “Gallery”] is incorporated under the *Art Gallery of Ontario Act, 1966* [the “Act”] and is a transfer payment recipient of the Ministry of Tourism, Culture and Sport of the Province of Ontario by virtue of this Act. The Gallery holds its collection of works of art in trust for the people of Ontario.

The Art Gallery of Ontario Foundation [the “Foundation”] is an independent corporation, incorporated under the laws of Ontario without share capital. The Foundation receives, accumulates and distributes funds and/or the income therefrom for the benefit of the Gallery. The accounts of the Foundation are not included in the accompanying financial statements. Funds from the Foundation are given to the Gallery when approved by the independent Board of Trustees of the Foundation [note 14].

The Gallery is a registered charity under the *Income Tax Act* (Canada) and, as such, is exempt from income taxes.

2. Summary of significant accounting policies

These financial statements are prepared in accordance with Part III of the *CPA Canada Handbook – Accounting*, “Accounting Standards for Not-for-Profit Organizations”, which sets out generally accepted accounting principles for not-for-profit organizations in Canada and includes the significant accounting policies summarized below.

Revenue recognition

The Gallery follows the deferral method of accounting for contributions, which include donations, bequests and government grants. Grants and bequests are recorded as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Donations are recorded when received since pledges are not legally enforceable claims. Unrestricted contributions are recognized as revenue when initially recorded in the accounts. Externally restricted contributions are deferred when initially recorded in the accounts and recognized as revenue in the year in which the related expenses are recognized. Membership fees are deferred and recognized as revenue over the term covered by the fees. Revenue from the sale of goods and services is recorded when the goods are delivered and the services are rendered. Lease revenue is recognized as rents become due and is recorded as miscellaneous revenue in the statement of operations and changes in net (deficit) surplus.

Cash and cash equivalents and short-term investments

Cash and cash equivalents consist of cash on deposit, bankers’ acceptances and guaranteed investment certificates with an original term to maturity of less than 90 days that are readily convertible to cash with no penalty. Other redeemable short-term investments that have maturities beyond the 90 days are classified as short-term investments.

Art Gallery of Ontario

Notes to financial statements

March 31, 2020

Inventories

Inventories, which represent goods held for resale, are valued at the lower of cost and net realizable value. Inventory value is determined using the weighted average method.

Works of art

The value of works of art has been excluded from the balance sheet except for a nominal value of \$1,000. Gifted works of art are recorded as revenue at values based on appraisals by independent appraisers. Accession of art for collection, both gifted and purchased, is expensed.

When works of art are deaccessioned and then sold, proceeds from the sale of the deaccessioned works of art must be restricted to acquire new works of art or for direct care of the art. Proceeds from the sale of deaccessioned works of art are included in deferred contributions and recognized as revenue when the expense related to the acquisition of the new works of art or expense for direct care is recorded.

Capital assets

Purchased capital assets are recorded at cost. Contributed capital assets are capitalized at fair market value at the date of contribution. When significant parts of capital assets have different useful lives, they are accounted for as separate components. Capital assets are amortized on a straight-line basis over their estimated useful lives as follows:

Buildings and building improvements	20 to 40 years
Equipment and furnishings	3 to 10 years

Capital assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not contribute to the Gallery's ability to provide goods and services. Any impairment results in a write-down of the asset and an expense in the statement of operations and changes in net (deficit) surplus. An impairment loss is not reversed if the fair value of the related asset subsequently increases.

Other assets

Costs directly related to the development of future temporary exhibitions and future special events are presented as other assets when the Gallery can reliably demonstrate that there is a future economic benefit associated with these costs. These costs are expensed over their useful life, which for future temporary exhibitions is the period over which the exhibition is held and for future special events is the date of the event. Such costs are expensed immediately when they are related to advertising or promotion and when there is insufficient evidence that the costs are recoverable.

Art Gallery of Ontario

Notes to financial statements

March 31, 2020

Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated into Canadian dollars at the year-end exchange rate. Revenue and expenses are translated at the rate in effect on the settlement date. Foreign exchange gains and losses are recorded in the statement of operations and changes in net (deficit) surplus.

Donated materials and services

The value of materials and volunteer and other services donated to the Gallery is not recorded in the financial statements.

Pension plan

The Gallery maintains a defined benefit pension plan and accounts for this plan using the immediate recognition approach. Under this approach, the Gallery recognizes the amount of the accrued obligation net of the fair value of plan assets in the balance sheet. Current service and finance costs are expensed during the year, while remeasurements and other items, representing the total of the difference between actual and expected return on plan assets, actuarial gains and losses, and past service costs, are recognized as a direct increase or decrease in net (deficit) surplus. The accrued pension asset (liability) is determined using a roll-forward technique to estimate the accrued pension asset (liability) using funding assumptions from the most recent actuarial valuation report prepared at least every three years. Pension plan assets are measured at fair value at the date of the balance sheet.

Contributions to the money purchase component of the pension plan are expensed when due.

Allocation of expenses

The costs of each function include the costs of personnel and other expenses that are directly related to the function. General support costs are not allocated except for amounts allocated to gallery shop and food and beverage related to facility operating costs.

Financial instruments

The Gallery initially measures its financial assets and liabilities at fair value. The Gallery subsequently measures all its financial assets and liabilities at amortized cost, net of any provisions for impairment.

Financial assets and liabilities measured at amortized cost include cash and cash equivalents, short-term investments, grants and accounts receivable and accounts payable and accrued liabilities.

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Notes to financial statements

March 31, 2020

New accounting standards

During the year, the Gallery adopted the new accounting standard *Section 4433, Tangible Capital Assets* as of April 1, 2019. *Section 4433, Tangible Capital Assets* replaces the previous *Section 4431* and provides additional guidance on contributed assets, the write-down [partial impairment] of assets and consideration of componentization. The impact is that the Gallery capitalizes property by significant components as a result of the acquisition of properties in the year. The changes have no other impact on these financial statements.

The Gallery also adopted the new accounting standard *Section 4441, Collections Held by Not-for-Profit Organizations* as of April 1, 2019. *Section 4441, Collections Held by Not-for-Profit Organizations* replaces the previous *Section 4440* and provides additional guidance on measurement, presentation and disclosure of items in a collection. The changes did not have a significant impact on these financial statements.

3. Other assets

Other assets consist of the following:

	2020	2019
	\$	\$
	[000s]	
Future exhibition costs	846	821
Prepaid expenses	95	183
	941	1,004

4. Works of art

As at March 31, 2020, the Gallery's collection of approximately 106,338 [2019 – 96,600] artworks contained paintings, sculptures, works on paper, photographs, contemporary installations and time-based media artworks from Indigenous, Canadian and International artists. During fiscal 2020, the Gallery purchased 2,400 [2019 – 4,200] works of art at a total cost of \$4,031,000 [2019 – \$3,855,000]. Contributions to the collection included 7,380 [2019 – 135] works of art with an estimated fair value of \$13,544,000 [2019 – \$4,717,000]. During the year, 42 [2019 – 4] deaccessioned works of art were sold, realizing proceeds of \$3,129,000 [2019 – \$4,000] [note 7].

During the year, the Gallery purchased \$186,000 [2019 – \$155,000] works of art using proceeds from prior years. As at March 31, 2020, the Gallery has \$3,578,000 [2019 – \$1,661,000] unspent proceeds that is included in deferred contributions [note 7].

There were no write-downs of collections in 2020 or 2019.

Art Gallery of Ontario

Notes to financial statements

March 31, 2020

5. Capital assets

Capital assets consist of the following:

	2020	
	Cost	Accumulated amortization
	\$	\$
	[000s]	
Land	11,425	—
Buildings and building improvements		
Transformation AGO	220,989	63,887
Weston Family Learning Centre	19,331	8,398
Other [note 6[b]]	110,586	72,656
Equipment and furnishings	27,618	20,753
	389,949	165,694
Less accumulated amortization	165,694	
Net book value	224,255	
	2019	
	Cost	Accumulated amortization
	\$	\$
	[000s]	
Land	8,125	—
Buildings and building improvements		
Transformation AGO	220,989	58,356
Weston Family Learning Centre	19,331	7,402
Other	108,151	70,182
Equipment and furnishings	26,512	19,485
	383,108	155,425
Less accumulated amortization	155,425	
Net book value	227,683	

Included in other buildings and building improvements is \$1,122,019 [2019 – \$1,679,364] related to construction in progress, which will be amortized once the capital assets are put in service.

Art Gallery of Ontario

Notes to financial statements

March 31, 2020

6. Credit facility

- [a] The Gallery has a \$4,500,000 revolving demand line of credit for operating purposes bearing interest at the bank's prime lending rate. As at March 31, 2020 and 2019, no amount was drawn on this line of credit.
- [b] On September 30, 2019, the Gallery entered into a secured fixed rate term agreement with a 15-year amortization period for an amount of \$2,852,000. This loan bears interest at a fixed rate of 2.94% per annum for the first three years and can be renegotiated at the end of the three-year period and is secured by a property. The loan is repayable in monthly instalments comprising principal and interest of \$15,732. As at March 31, 2020 \$2,800,000 is outstanding, of which \$108,000 is the current portion and \$2,692,000 is long term. The interest on the loan for the year ended March 31, 2020 was \$42,000 and is included in interest expense in the statement of operations and changes in net (deficit) surplus.
- [c] On July 27, 2017, the Gallery entered into an unsecured loan agreement with a 15-year amortization period for an amount of \$6,650,000. This loan bears interest at a fixed rate of 3.060% per annum for the first five years and can be renegotiated at the end of the five-year period. The loan is repayable in principal monthly instalments of \$37,000 plus interest. As at March 31, 2020, \$5,467,000 [2019 – \$5,911,000] is outstanding, of which \$444,000 [2019 – \$444,000] is the current portion and \$5,023,000 [2019 – \$5,467,000] is long term. The interest on the loan for the year ended March 31, 2020 was \$175,000 [2019 – \$188,000] and is included in interest expense in the statement of operations and changes in net (deficit) surplus.

7. Deferred contributions

Deferred contributions represent unspent externally restricted grants and donations for acquisitions of works of art, capital assets and other restricted purposes. The changes in the deferred contributions balance are as follows:

	2020	2019
	\$	\$
	[000s]	
Balance, beginning of year	8,790	12,347
Grants and donations received for restricted purposes [notes 9[b] and 15]	10,778	6,315
Proceeds from sale of deaccessioned works of art [note 4]	3,129	4
Amounts transferred to deferred capital contributions [note 8]	(2,561)	(2,235)
Amounts transferred to the Foundation [note 14[d]]	—	(482)
Amounts recognized as revenue during the year [note 4]	(6,489)	(7,159)
Balance, end of year	13,647	8,790

Notes to financial statements

March 31, 2020

8. Deferred capital contributions

Deferred capital contributions represent the unamortized amount of donations and grants received and spent for the purchase of capital assets. The amortization of deferred capital contributions is recorded as revenue in the statement of operations and changes in net (deficit) surplus. The changes in the deferred capital contributions balance are as follows:

	2020 \$	2019 \$
	[000s]	
Balance, beginning of year	216,083	222,747
Amortization of deferred capital contributions	(9,750)	(9,699)
Contributions transferred from deferred contributions [note 7]	2,561	2,235
Contributions restricted for capital assets [note 9[b]]	100	800
Balance, end of year	208,994	216,083

9. Government grants

[a] Details of government grants recorded as revenue are as follows:

	2020 \$	2019 \$
	[000s]	
Government of Ontario	21,082	21,340
Government of Canada	787	527
City of Toronto	684	684
	22,553	22,551

[b] During the year, the Gallery received an additional \$1,141,000 [2019 – \$1,105,000] in government grants from the Government of Ontario for the acquisition of capital assets. These grants are recorded as deferred contributions [note 7] when first received and then transferred to deferred capital contributions [note 8] as they are spent.

Art Gallery of Ontario

Notes to financial statements

March 31, 2020

10. Net (deficit) surplus

Changes in the components of net (deficit) surplus as at March 31 are as follows:

	2020		2019
Accumulated surplus	Board restricted	Total	Total
\$	\$	\$	\$
		[000s]	
Net surplus, beginning of year	1,503	229	1,732
(Deficiency) excess of revenue over expenses for the year	(1,998)	—	(1,998)
Remeasurements related to pension plan	(5,331)	—	(5,331)
Net (deficit) surplus, end of year	(5,826)	229	(5,597)

11. Statement of cash flows

The net change in non-cash working capital balances related to operations consists of the following:

	2020	2019
	\$	\$
		[000s]
Grants and accounts receivable	(714)	(1,849)
Inventories	(12)	94
Other assets	63	(280)
Accounts payable and accrued liabilities	(4,639)	2,216
Deferred contributions	4,857	(3,524)
Deferred revenue	(269)	(2,114)
	(714)	(5,457)

As at March 31, 2020, \$39,536 [2019 – \$226,444] is included in accounts payable and accrued liabilities related to capital asset acquisitions.

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Notes to financial statements

March 31, 2020

12. Pension plan

The Gallery maintains a pension plan that covers substantially all of its employees. The plan provides retirees with pensions on a money purchase basis or on a defined benefit basis using a formula based on service and the best five years of earnings.

The latest actuarial valuation for the pension plan was performed as of September 1, 2018. The Gallery measures its accrued benefit obligation and the fair value of plan assets for accounting purposes as at March 31 of each year. Information about the defined benefit component of the Gallery's pension plan is as follows:

	2020	2019
	\$	\$
	[000s]	
Fair value of plan assets	40,821	43,275
Accrued benefit obligation	45,238	42,493
Accrued pension (liability) asset	(4,417)	782

13. Allocation of expenses

General support costs have been allocated to the following functions:

	2020	2019
	\$	\$
	[000s]	
Gallery shop	63	61
Food and beverage	258	248
	321	309

Art Gallery of Ontario

Notes to financial statements

March 31, 2020

14. The Art Gallery of Ontario Foundation

- [a] The accounts of the Foundation are presented separately and are not included in these financial statements. As at December 31, the fund balances of the Foundation were as follows:

	2019	2018
	\$	\$
	[000s]	
Unrestricted	2,736	1,888
Restricted	22,067	16,404
Endowment	79,974	68,537
	104,777	86,829

- [b] During the year ended March 31, the Foundation contributed the following amounts for the indicated purposes:

	2020	2019
	\$	\$
	[000s]	
Operations <i>[note 15]</i>	4,817	2,112
Acquisitions	628	1,842
	5,445	3,954

Included in grants and accounts receivable is \$3,800,000 [2019 – \$2,200,000] receivable from the Foundation related to approved distributions.

- [c] The Foundation receives consulting services from Stephan Jost, the Michael and Sonja Koerner Director and CEO of the Gallery, who is not an employee of the Foundation. The expenses recorded in the Foundation accounts for the year ended December 31, 2019 related to these services were \$207,880 [2018 – \$103,940].
- [d] During the year, the Gallery made a grant of nil [2019 – \$3,452,500] to the Foundation, which is included in administration expenses. As at March 31, 2020, nil [2019 – \$3,452,500] is included in accounts payable and accrued liabilities. In addition to this grant, the Gallery transferred nil [2019 – \$457,000] to the Foundation to be held in an established endowment fund for the purpose designated by a donor *[note 7]* and other miscellaneous transfers of nil [2019 – \$25,000].

Art Gallery of Ontario

Notes to financial statements

March 31, 2020

15. Volunteers of the Art Gallery of Ontario

The Volunteers of the Art Gallery of Ontario support the Gallery's mission through their active support of Gallery initiatives and programming. In accordance with the current partnership between the Gallery and the Volunteers of the Art Gallery of Ontario, all monies attributable to volunteer efforts are reflected directly in the Gallery's revenue.

During the year ended March 31, 2020, the Volunteers of the Art Gallery of Ontario donated \$54,108 [2019 – \$56,476] to support the Gallery's exhibition, *Brian Jungen: Friendship Centre* [2019 – E.P. Taylor Library & Archives Expanded Library Program], from endowment income of the Volunteer Endowment Trust. These funds were transferred from the Volunteer Funds held within the Foundation [note 14] and are recorded as deferred contributions on the balance sheet.

16. Bequests

As at March 31, 2020, accounts receivable includes nil [2019 – \$1,000,000] representing the outstanding payment with respect to nil [2019 – one] bequest.

17. Financial instruments

The Gallery is exposed to various financial risks through transactions in financial instruments.

Credit risk

The Gallery is exposed to credit risk in connection with its grants and accounts receivable because of the risk that one party to the financial instrument may cause a financial loss for the other party by failing to discharge an obligation.

Currency risk

The Gallery is exposed to currency risk with respect to its accounts receivable and accounts payable and accrued liabilities denominated in foreign currencies, as the fair value and future cash flows will fluctuate due to the changes in the relative value of foreign currencies against the Canadian dollar.

Liquidity risk

The Gallery is exposed to the risk that it will encounter difficulty in meeting obligations associated with its financial liabilities.

Notes to financial statements

March 31, 2020

18. COVID-19 pandemic

In March 2020, the World Health Organization declared the spread of the coronavirus disease ["COVID-19"] to be a global pandemic. Governments here in Canada and globally introduced strict restrictions that included the shutdown of non-essential services, travel restrictions, barring of gathering of people, and requirements to stay home. These restrictions impacted the operations of and resulted in essentially the closure of most organizations.

Revenue for the Gallery was significantly impacted by this shutdown. Operating revenue declined sharply beginning in March 2020. Most part-time staff were initially placed on Declared Emergency Leave due to the reduced business activity. The Gallery designed and implemented a plan to fund most labour, including part-time staff that elect to be recalled from Declared Emergency Leave. The funding plan comprised of confirmed donations, funding from the Canada Emergency Wage Subsidy [CEWS] initiative and a 25% reduction in salaries. This plan is currently in place until September 15, 2020.

The closure directly impacted the Gallery's temporary exhibition schedule which, in turn, impacted several areas of its operation. Aside from the impact on direct revenue, the closure resulted in lower expenses for exhibitions, marketing, utilities and other major expense categories. During the closure, the Gallery worked to provide online content and engagement with key audience segments to ensure the strong connection is maintained and regenerated when we are able to reopen.

Management considered the impact of COVID-19 in its assessment of the Gallery's assets and liabilities and its ability to continue as a going concern. Although COVID-19 has had a significant impact on operations, management believes that the Gallery continues to have sufficient liquid resources to manage the business through the next year.

19. Comparative financial statements

The comparative financial statements have been reclassified from statements previously presented to conform to the presentation of the 2020 financial statements.