

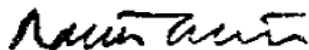
Financial Statements

**Art Gallery of Ontario**  
March 31, 2010

## MANAGERIAL RESPONSIBILITIES

The Board of Trustees, which is responsible for, among other things, the financial statements of the **Art Gallery of Ontario** [the "Gallery"], delegates to management the responsibility of the financial statements. Responsibility for their review is that of the Finance Committee. Each year the Trustees of the Gallery appoint independent auditors to audit and report directly to them on the financial statements. The financial statements were prepared by management in accordance with Canadian generally accepted accounting principles, which were consistently applied. Management maintains a system of internal accounting controls to ensure that transactions are accurately recorded on a timely basis, are properly approved and result in reliable financial statements. There are limits inherent in all systems based on the recognition that the cost of such systems should not exceed the benefits to be derived. Management believes its system provides the appropriate balance in this respect.

The Gallery's Finance Committee, which carries out the function of an Audit Committee, is appointed by the Board of Trustees annually. The Finance Committee is comprised of members of the Board and two ex-officio non-voting members of management. The Finance Committee meets with management and with the independent auditors [who have free access to the Finance Committee] to satisfy itself that each group is properly discharging its responsibilities and to review the financial statements and the independent auditors' report. The Finance Committee reports its findings to the Board of Trustees for its consideration in approving the financial statements for issuance to the Members of the Gallery.



Matthew Teitelbaum  
Michael and Sonja Koerner Director and CEO  
May 31, 2010.

## AUDITORS' REPORT

To the Members of the  
**Art Gallery of Ontario**

We have audited the balance sheet of the **Art Gallery of Ontario** as at March 31, 2010 and the statements of operations and changes in net surplus (deficit) and cash flows for the year then ended. These financial statements are the responsibility of the Gallery's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Gallery as at March 31, 2010 and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Toronto, Canada,  
May 31, 2010.

*Ernst & Young LLP*

Chartered Accountants  
Licensed Public Accountants

## Art Gallery of Ontario

### BALANCE SHEET

[in thousands of dollars]

As at March 31

	2010	2009
	\$	\$
<b>ASSETS</b>		
<b>Current</b>		
Cash and cash equivalents	19,472	25,225
Grants and accounts receivable [note 15[d]]	1,173	1,808
Inventories	865	1,934
Other [note 3]	862	1,840
<b>Total current assets</b>	<b>22,372</b>	<b>30,807</b>
Works of art, at nominal value [note 4]	1	1
Capital assets, net [note 5]	251,143	255,343
Accrued pension asset [note 12]	1,285	734
	<b>274,801</b>	<b>286,885</b>
<b>LIABILITIES AND NET SURPLUS (DEFICIT)</b>		
<b>Current</b>		
Accounts payable and accrued liabilities [note 18]	12,362	16,078
Deferred contributions [note 7]	3,423	3,620
Deferred revenue	3,348	2,070
<b>Total current liabilities</b>	<b>19,133</b>	<b>21,768</b>
Long-term debt [note 6[b]]	24,000	48,300
Deferred capital contributions [notes 8 and 17]	230,173	225,258
<b>Total liabilities</b>	<b>273,306</b>	<b>295,326</b>
Commitments [notes 6[b] and 14]		
<b>Net surplus (deficit) [note 10]</b>	<b>1,495</b>	<b>(8,441)</b>
	<b>274,801</b>	<b>286,885</b>

See accompanying notes

On behalf of the Board:



Tony Gagliano  
Trustee



Avie Bennett, C.C. O. Ont  
Trustee

## Art Gallery of Ontario

### STATEMENT OF OPERATIONS AND CHANGES IN NET SURPLUS (DEFICIT)

[in thousands of dollars]

Year ended March 31

	2010	2009
	\$	\$
<b>REVENUE</b>		
Government grants <i>[notes 7, 9 and 17]</i>	22,613	12,981
Admissions	8,278	1,664
Membership fees	2,989	1,296
Donations and bequests <i>[notes 7 and 16]</i>	9,112	12,228
Education, outreach and program	2,352	661
Gallery shop	3,414	1,837
Food and beverage	6,710	2,634
The Art Gallery of Ontario Foundation <i>[notes 15[b] and 16]</i>	705	1,226
Investment income	83	151
Gifted works of art <i>[note 4]</i>	48,485	28,453
Miscellaneous	1,274	410
Amortization of deferred capital contributions	8,593	5,549
	<b>114,608</b>	<b>69,090</b>
<b>EXPENSES</b>		
Administration	5,527	4,914
Physical plant and security	9,708	8,825
Curatorial and exhibitions	14,352	11,036
Education, outreach and programs	4,310	3,124
Membership and fundraising <i>[note 17]</i>	4,860	4,465
Marketing and promotion	4,615	2,552
Gallery shop <i>[note 13]</i>	4,757	2,324
Food and beverage <i>[note 13]</i>	7,064	3,490
Accession of art for collection <i>[note 4]</i>		
Gifted	48,485	28,453
Purchased	481	965
Interest	773	266
Amortization of capital assets	8,891	5,947
	<b>113,823</b>	<b>76,361</b>
Excess (deficiency) of revenue over expenses before the following	785	(7,271)
Pension adjustment <i>[note 12[b]]</i>	551	494
Provincial one-time grant <i>[note 9[c]]</i>	8,600	—
<b>Excess (deficiency) of revenue over expenses for the year</b>	<b>9,936</b>	<b>(7,765)</b>
Net deficit, beginning of year	(8,441)	(676)
<b>Net surplus (deficit), end of year <i>[note 10]</i></b>	<b>1,495</b>	<b>(8,441)</b>

See accompanying notes

## Art Gallery of Ontario

### STATEMENT OF CASH FLOWS

[in thousands of dollars]

Year ended March 31

	2010	2009
	\$	\$
<b>OPERATING ACTIVITIES</b>		
Excess (deficiency) of revenue over expenses for the year	9,936	(7,765)
Add (deduct) non-cash items		
Amortization of capital assets	8,891	5,947
Amortization of deferred capital contributions	(8,593)	(5,549)
Net change in non-cash working capital balances related to operations [note 11]	6,374	11,874
Increase in accrued pension asset	(551)	(494)
<b>Cash provided by operating activities</b>	<b>16,057</b>	<b>4,013</b>
<b>INVESTING AND FINANCING ACTIVITIES</b>		
Purchase of capital assets		
Transformation AGO	(9,150)	(58,109)
Other capital assets	(1,868)	(2,114)
<b>Cash used in investing activities</b>	<b>(11,018)</b>	<b>(60,223)</b>
<b>FINANCING ACTIVITIES</b>		
Contributions restricted for capital asset purchases	13,508	56,874
Advances (payments) on long-term debt	(24,300)	26,389
<b>Cash provided by (used in) financing activities</b>	<b>(10,792)</b>	<b>83,263</b>
<b>Net increase (decrease) in cash and cash equivalents during the year</b>	<b>(5,753)</b>	<b>27,053</b>
Cash and cash equivalents (bank indebtedness), beginning of year	25,225	(1,828)
<b>Cash and cash equivalents, end of year</b>	<b>19,472</b>	<b>25,225</b>
<b>Supplemental information</b>		
Interest paid	816	936

See accompanying notes

## Art Gallery of Ontario

# NOTES TO FINANCIAL STATEMENTS

March 31, 2010

## 1. DESCRIPTION

The Art Gallery of Ontario [the "Gallery"] is incorporated under the Art Gallery of Ontario Act, 1966 [the "Act"] and is a transfer payment recipient of the Ministry of Culture of the Province of Ontario by virtue of this Act. The Gallery holds its collection of works of art in trust for the people of Ontario.

The Art Gallery of Ontario Foundation [the "Foundation"] is incorporated under the laws of Ontario as a separate corporation without share capital and receives and manages the general endowment funds held for the benefit of the Gallery. The accounts of the Foundation are not included in the accompanying financial statements. Funds from the Foundation are given to the Gallery when approved by the independent Board of Trustees of the Foundation [note 15].

The assets and liabilities of the Gallery's pension plan are reported separately and are not included in these financial statements [note 12].

The Gallery is a registered charity under the Income Tax Act (Canada) and, as such, is exempt from income taxes.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian generally accepted accounting principles applied within the framework of the significant accounting policies summarized below:

### Revenue recognition

The Gallery follows the deferral method of accounting for contributions, which include donations and government grants. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Donations are recorded on a cash basis since pledges are not legally enforceable claims. Contributions externally restricted for purposes other than endowment are deferred and recognized as revenue in the year in which the related expenses are recognized. Endowment contributions are recognized as direct increases in net assets in the year in which they are received. Membership fees are deferred and recognized as revenue over the term covered by the fees. Revenue from the sale of goods and services is recorded when the goods are delivered and the services are rendered.

## Art Gallery of Ontario

# NOTES TO FINANCIAL STATEMENTS

March 31, 2010

### Cash and cash equivalents

Cash and cash equivalents consist of cash on deposit, bankers' acceptances and guaranteed investment certificates with an original term to maturity of less than 90 days.

### Inventories

Inventories, which represent goods held for resale, are valued at the lower of cost and net realizable value. Inventory value is determined using the weighted average method.

### Works of art

The value of works of art has been excluded from the balance sheet except for a nominal value of \$1,000. Gifted works of art are recorded as revenue at values based on appraisals by independent appraisers. Accession of art for collection, both gifted and purchased, is expensed.

### Capital assets

Purchased capital assets are recorded at cost. Contributed capital assets are capitalized at fair market value at the date of contribution. Capital assets are amortized on a straight-line basis over their estimated useful lives as follows:

Buildings and building improvements	20 to 40 years
Equipment and furnishings	3 to 10 years

Interest costs related to the funding of capital assets are capitalized during the construction period.

### Other assets

Costs directly related to the development of future temporary exhibitions, future special events and special fundraising campaigns are presented as other assets when the Gallery can reliably demonstrate that there is a future economic benefit associated with these costs. These costs are expensed over their useful life, which for future temporary exhibitions is the period over which the exhibition is held, for future special events is the date of the event and for special fundraising campaigns is the period over which pledges are collected. Such costs are expensed immediately when there is insufficient evidence that the costs are recoverable.



## Art Gallery of Ontario

# NOTES TO FINANCIAL STATEMENTS

March 31, 2010

### Translation of foreign currencies

Monetary assets and liabilities denominated in foreign currencies are translated at the year end exchange rate. Revenue and expenses are translated at the rate in effect on the settlement date. Foreign exchange gains and losses are recorded in the statement of operations and changes in net surplus (deficit).

### Financial instruments

The Gallery has chosen to apply Canadian Institute of Chartered Accountants ["CICA"] 3861, *Financial Instruments - Disclosure and Presentation*, in place of CICA 3862, *Financial Instruments – Disclosures*, and CICA 3863, *Financial Instruments - Presentation*.

### Donated materials and services

The value of materials and volunteer and other services donated to the Gallery is not recorded in the financial statements.

### Pension plan

The Gallery accrues its obligations under employee benefit plans and the related costs, net of plan assets. The cost of pensions earned by employees is actuarially determined using the projected benefit method pro rated on service and management's best estimate of expected plan investment performance and salary escalation. Past service costs from plan amendments are amortized on a straight-line basis over the average remaining service period of employees active at the date of amendment. The transitional asset and the excess of the cumulative balance of any net actuarial gain (loss) over 10% of the greater of the benefit obligation and the fair value of plan assets is amortized over the average remaining service period of active employees. The average remaining service period of the active employees covered by the pension plan is 16 years. Liabilities are discounted at current rates on long-term bonds.

Contributions to the money purchase component of the pension plan are expensed when due.

### Allocation of expenses

The costs of each function include the costs of personnel and other expenses that are directly related to the function. General support costs are not allocated except for amounts allocated to gallery shop and food and beverage.

## Art Gallery of Ontario

# NOTES TO FINANCIAL STATEMENTS

March 31, 2010

### Use of estimates

The preparation of financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual amounts could differ from those estimates.

### Changes in accounting policies

Effective April 1, 2009, the Gallery has adopted retroactively those revisions to the 4400 series and certain other sections to amend or improve those parts of the CICA Handbook related to not-for-profit organizations that impact its financial statements. The revisions that have been adopted together with their impact are set out below.

The adoption of CICA 1540, *Cash Flow Statements*, required the presentation of investing and financing activities in separate sections as well as other supplementary disclosures in the statement of cash flows.

Additional disclosures required as a result of adopting CICA 4470, *Disclosure of Allocated Expenses for Not-for-Profit Organizations*, have also been provided in the accounting policies and note 13. Effective April 1, 2009, the Gallery began to allocate general support costs to gallery shop and food and beverage.

CICA 1000, *Financial Statement Concepts*, was amended to clarify that assets not meeting the definition of an asset are not permitted to be recognized on the balance sheet. The organization has reviewed costs recorded on the balance sheet and determined that no adjustment is required to the financial statements. An accounting policy note has been added with respect to the accounting for other assets and certain amounts on the balance sheet have been reclassified.

## Art Gallery of Ontario

### NOTES TO FINANCIAL STATEMENTS

March 31, 2010

#### 3. OTHER ASSETS

Other assets consist of:

	2010		2009
	\$	[000s]	\$
Costs related to special fundraising campaigns <i>[note 17]</i>	392		927
Future exhibition costs	159		292
Prepaid expenses	311		621
	<b>862</b>		<b>1,840</b>

#### 4. WORKS OF ART

As at March 31, 2010, the collection consisted of approximately 82,684 [2009 – 82,200] works of art. During fiscal 2010, the Gallery purchased 59 [2009 - 69] works of art at a total cost of \$481,000 [2009 - \$965,000]. Contributions to the collection included 425 [2009 – 9,274] works of art with an estimated fair value of \$48,485,000 [2009 - \$28,453,000].

#### 5. CAPITAL ASSETS

Capital assets consist of the following:

	2010		2009	
	Cost	Accumulated amortization	Cost	Accumulated amortization
	\$	\$ [000s]	\$	\$
Land	525	—	525	—
Buildings and building improvements				
Transformation AGO <i>[note 17]</i>	221,728	8,244	218,905	2,736
Other	84,665	51,222	84,477	48,968
Equipment and furnishings	15,174	11,608	13,619	10,479
Construction in progress -				
Weston Family Learning Centre	125	—	—	—
	<b>322,217</b>	<b>71,074</b>	<b>317,526</b>	<b>62,183</b>
Less accumulated amortization	71,074		62,183	
<b>Net book value</b>	<b>251,143</b>		<b>255,343</b>	

## Art Gallery of Ontario

### NOTES TO FINANCIAL STATEMENTS

March 31, 2010

During the year, no interest was capitalized [2009 - \$762,000] in connection with the Transformation AGO project.

#### 6. CREDIT FACILITIES

- [a] The Gallery has a line of credit for operating purposes. It is a \$4,500,000 revolving demand loan bearing interest at the prime lending rate, of which no amount was drawn as at March 31, 2010 and 2009.
- [b] On March 31, 2009, the Gallery converted its construction financing revolving loan for the Transformation AGO expansion project to a term loan, with an interest rate at prime. As at March 31, 2010, there was a total of \$24,000,000 [2009 - \$48,300,000] outstanding at a rate of 2.25%. The loan agreement requires that all contributions to the Transformation AGO capital campaign [note 17] be applied to the term loan balance as received. The loan is repayable on April 20, 2011.
- [c] As at March 31, 2010, there were outstanding letters of credit of \$453,000 [2009 - \$1,133,000].

#### 7. DEFERRED CONTRIBUTIONS

Deferred contributions represent unspent externally restricted grants and donations for acquisitions of works of art and other restricted purposes. The changes in the deferred contributions balance are as follows:

	2010	2009
	\$	\$
	[000s]	
<b>Balance, beginning of year</b>	<b>3,620</b>	4,366
Grants and donations received for restricted purposes	<b>2,143</b>	5,040
Less amounts recognized as revenue during the year	<b>(2,340)</b>	(5,786)
<b>Balance, end of year</b>	<b>3,423</b>	3,620

## Art Gallery of Ontario

### NOTES TO FINANCIAL STATEMENTS

March 31, 2010

#### 8. DEFERRED CAPITAL CONTRIBUTIONS

Deferred capital contributions represent the unamortized amount of donations and grants received for the purchase of capital assets and repayment of debt incurred to fund capital assets. The amortization of deferred capital contributions is recorded as revenue in the statement of operations and changes in net surplus (deficit). The changes in the deferred capital contributions balance are as follows:

	2010	2009
	\$	[000s] \$
<b>Balance, beginning of year</b>	<b>225,258</b>	173,933
Less amortization of deferred capital contributions		
Transformation AGO <i>[note 17]</i>	<b>(5,508)</b>	(2,736)
Other capital assets	<b>(3,085)</b>	(2,813)
Contributions restricted for capital assets		
Transformation AGO <i>[note 17]</i>	<b>10,671</b>	54,671
Other capital assets	<b>2,837</b>	2,203
<b>Balance, end of year</b>	<b>230,173</b>	225,258

#### 9. GOVERNMENT GRANTS

[a] Details of government grants recorded as revenue are as follows:

	2010	2009
	\$	[000s] \$
Government of Ontario	<b>21,803</b>	12,009
Government of Canada	<b>277</b>	442
City of Toronto	<b>533</b>	530
	<b>22,613</b>	12,981

## Art Gallery of Ontario

### NOTES TO FINANCIAL STATEMENTS

March 31, 2010

[b] During the year, the following government grants were received for the acquisition or repair of works of art or capital assets:

	<b>2010</b>		<b>2009</b>
	\$	[000s]	\$
Government of Ontario	<b>1,385</b>		1,170
Government of Canada	<b>202</b>		25
	<b>1,587</b>		1,195

These grants are recorded as deferred contributions [note 7] or deferred capital contributions [note 8] and recognized as revenue in the year in which the related expenses are recognized.

[c] In fiscal 2010, the Gallery received a one-time grant of \$8,600,000 to cover the cumulative deficit reported as at March 31, 2009. This grant has been recorded in the statement of operations and changes in net surplus (deficit) for the year ended March 31, 2010.

#### 10. NET SURPLUS (DEFICIT)

Changes in the components of net surplus (deficit) as at March 31 are as follows:

	<b>2010</b>		<b>2009</b>	
	<b>Accumulated</b>	<b>Board</b>	<b>Total</b>	<b>Total</b>
	surplus/(deficit)	restricted	\$	\$
	\$	\$	\$	[000s]
<b>Net deficit, beginning of year</b>	<b>(8,778)</b>	<b>337</b>	<b>(8,441)</b>	<b>(676)</b>
Excess (deficiency) of revenue over expenses for the year	<b>9,931</b>	<b>5</b>	<b>9,936</b>	<b>(7,765)</b>
<b>Net surplus (deficit), end of year</b>	<b>1,153</b>	<b>342</b>	<b>1,495</b>	<b>(8,441)</b>

## Art Gallery of Ontario

### NOTES TO FINANCIAL STATEMENTS

March 31, 2010

#### 11. STATEMENT OF CASH FLOWS

The net change in non-cash working capital balances related to operations consists of the following:

	2010		2009
	\$	[000s]	\$
Grants and accounts receivable	635		32
Due from the Province of Ontario	—		8,600
Inventories	1,069		(1,652)
Other assets	978		897
Accounts payable and accrued liabilities	2,611		3,567
Deferred contributions	(197)		(746)
Deferred revenue	1,278		1,176
	<b>6,374</b>		<b>11,874</b>

#### 12. PENSION PLAN

[a] The Gallery maintains a pension plan that covers substantially all of its employees. The plan provides retirees with pensions on a money purchase basis or on a defined benefit basis using a formula based on service and the best five years of earnings.

[b] The expense for the Gallery's pension plan for the year ended March 31 included in these financial statements is as follows:

	2010		2009
	\$	[000s]	\$
Defined benefit component	325		338
Money purchase component	362		346
	<b>687</b>		<b>684</b>

## Art Gallery of Ontario

### NOTES TO FINANCIAL STATEMENTS

March 31, 2010

Other information about the Gallery's pension plan included in these financial statements for the year ended March 31 is as follows:

	2010		2009
	\$	[000s]	\$
Employees' contributions	277		255
Employer contributions - defined benefit component	876		832
Employer contributions - money purchase component	362		346

The Gallery has recorded the employer contributions of \$1,238,000 [2009 - \$1,178,000] as expenses in the calculation of excess (deficiency) of revenue over expenses before the following. The pension adjustment of \$551,000 [2009 - \$494,000] represents the difference between the cash contributions of \$1,238,000 [2009 - \$1,178,000] and the accrual-based expense of \$687,000 [2009 - \$684,000].

- [c] The assets and liabilities of the Gallery's pension plan are reported separately and not included in these financial statements. The latest actuarial valuation for the pension plan was performed as of January 1, 2008. The Gallery measures its accrued benefit obligation and the fair value of plan assets for accounting purposes as at March 31 of each year. Information about the defined benefit component of the Gallery's pension plan is as follows:

	2010		2009
	\$	[000s]	\$
Accrued benefit obligation	19,458		13,651
Fair value of plan assets	17,542		14,060
Funded status - plan surplus (deficit)	(1,916)		409
Unamortized transitional asset	(513)		(615)
Unamortized net actuarial losses	3,714		940
<b>Accrued pension asset</b>	<b>1,285</b>		<b>734</b>

Other information about the defined benefit component of the Gallery's pension plan for the year ended March 31 is as follows:

	2010		2009
	\$	[000s]	\$
Benefits paid	736		554



## Art Gallery of Ontario

### NOTES TO FINANCIAL STATEMENTS

March 31, 2010

[d] The significant actuarial assumptions adopted in measuring the Gallery's accrued benefit obligations and expenses are as follows:

	2010 %	2009 %
<b>Accrued benefit obligation</b>		
Discount rate	6.00	8.25
Salary increases	3.25	3.25
<b>Expense</b>		
Discount rate	8.25	6.00
Expected long-term rate of return on plan assets	7.00	7.00
Salary increases	3.25	3.25

[e] The pension plan assets are held in investments managed by an external investment manager. As at March 31, the mix of the investments is as follows:

	2010 %	2009 %
Money market	1	—
Canadian bonds	37	37
Canadian equities	36	35
U.S. equities	12	13
Other international equities	14	15
	<b>100</b>	<b>100</b>

### 13. ALLOCATION OF EXPENSES

General support costs have been allocated to the following functions:

	2010 \$	[000s]	2009 \$
Gallery shop	79		—
Food and beverage	196		—
	<b>275</b>		<b>—</b>

## Art Gallery of Ontario

### NOTES TO FINANCIAL STATEMENTS

March 31, 2010

#### 14. LEASE COMMITMENTS

Future minimum annual payments under operating leases for premises and equipment, excluding operating costs, are as follows:

	\$
	[000s]
2011	63
2012	62
2013	52
2014	4
	<u>181</u>

#### 15. THE ART GALLERY OF ONTARIO FOUNDATION

[a] The accounts of the Foundation are presented separately and are not consolidated in these financial statements. As at December 31, the fund balances of the Foundation were as follows:

	2009	2008
	\$	\$
	[000s]	
Unrestricted	271	200
Restricted	5,217	4,667
Endowment	24,534	19,087
	<u>30,022</u>	<u>23,954</u>

[b] During the year ended March 31, the Foundation contributed the following amounts for the indicated purposes:

	2010	2009
	\$	\$
	[000s]	
Operations	553	644
Acquisitions	152	582
	<u>705</u>	<u>1,226</u>

## Art Gallery of Ontario

### NOTES TO FINANCIAL STATEMENTS

March 31, 2010

- [c] The Foundation receives consulting services from MT 101 Corp., a corporation controlled by Matthew Teitelbaum, the Michael and Sonja Koerner Director and CEO of the Gallery, who is not an employee of the Foundation. The Foundation's net payments to the Gallery's Director and CEO for these services during the year ended December 31, 2009 totaled \$87,124 [2008 - \$87,124].
- [d] Included in grants and accounts receivable are amounts due from the Foundation of \$10,000 [2009 - \$61,000]. The amounts are non-interest bearing and due on demand.

#### 16. VOLUNTEERS OF THE ART GALLERY OF ONTARIO

The Volunteers of the Art Gallery of Ontario support the Gallery's mission through their active support of Gallery initiatives and programming. In accordance with the current partnership between the Gallery and the Volunteers of the Art Gallery of Ontario, all monies attributable to volunteer efforts are reflected directly in the Gallery's revenue.

During the year ended March 31, 2010, the Volunteers of the Art Gallery of Ontario donated \$49,999 for the exhibition sponsorship of the *Edward Steichen: In High Fashion, the Condé Nast Years 1923-1937*, from endowment income of the Volunteer Endowment Trust. These funds were transferred from the Volunteer Funds held within the Foundation and are recorded as Foundation revenue in the statement of operations and changes in net surplus (deficit). In fiscal 2009, an amount of \$52,888 was donated for sponsorship of the book, *Highlights of the AGO*.

#### 17. TRANSFORMATION AGO

The expansion project, known as Transformation AGO, has expanded galleries and other public spaces. The public opening of the Transformation AGO was November 14, 2008. The project has been financed by both public sector and private contributions. As of March 31, 2010, the Gallery has received \$24,000,000 from the Government of Canada and \$39,000,000 from the Government of Ontario.

As at March 31, 2010, the Gallery has incurred costs totaling \$221,728,000 [2009 - \$218,905,000] for the project, which are recorded on the balance sheet as a capital asset [note 5]. At March 31, 2010, the Gallery has received contributions of \$200,380,000 [2009 - \$189,709,000], which are recorded on the balance sheet as deferred capital contributions [note 8].

The Transformation AGO fundraising campaign is designed to raise funds for the capital construction, endowment funding for operating support and endowment funding for contemporary art acquisitions. Fundraising costs related to the fundraising campaign, which are to be covered by

## Art Gallery of Ontario

### NOTES TO FINANCIAL STATEMENTS

March 31, 2010

a levy applied to campaign donations, are recorded as an other asset and amortized based on the amount of the levy on the donations received during the year. As at March 31, 2010, there are capitalized fundraising costs of \$392,000 [2009 - \$927,000] recorded as other assets [note 3] on the balance sheet. In 2010, \$726,000 [2009 - \$1,035,000] of fundraising costs were recorded as a membership and fundraising expense and an equal amount of donations was recorded as donations and bequests revenue.

#### 18. THE KING TUT EXHIBITION

During the year, the Gallery, in partnership with Arts and Exhibition International, LLC ["AEI"] and the National Geographic Society, hosted *King Tut: The Golden King and the Great Pharaohs*. The exhibition was held between November 24, 2009 and May 2, 2010.

The Gallery has included the following revenue and expenses related to the King Tut Exhibition in the statement of operations and changes in net surplus (deficit):

	\$
	[000s]
<b>Revenues</b>	
Ontario government grants	295
Admissions	5,674
Education, outreach and programs	1,035
Miscellaneous	569
Donations	188
<b>Total revenues</b>	<b>7,761</b>
<b>Expenses</b>	
Administration	59
Physical plant and security	551
Education, outreach and programs	695
Curatorial and exhibitions	3,967
Marketing and promotion	1,527
<b>Total expenses</b>	<b>6,799</b>
<b>Excess of revenues over expenses</b>	<b>962</b>

As at March 31, 2010, there was \$3,618,000 due to AEI in connection with the King Tut Exhibition.

## Art Gallery of Ontario

### NOTES TO FINANCIAL STATEMENTS

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#### 19. FINANCIAL INSTRUMENTS

The Gallery is subject to credit risk with respect to its accounts receivable and interest rate cash flow risk with respect to its long-term debt.

#### 20. CAPITAL MANAGEMENT

In managing capital, the Gallery focuses on liquid resources available for operations. The Gallery's objective is to have sufficient liquid resources to continue operating despite adverse financial events and to provide it with the flexibility to take advantage of opportunities that will advance its purposes. The Gallery has available lines of credit that are used when sufficient cash flow is not available from operations to cover operating and capital expenditures [note 6]. The need for sufficient liquid resources is considered in the preparation of an annual budget and in the monitoring of cash flows and actual operating results compared to the budget. As at March 31, 2010, the Gallery has met its objective of having sufficient liquid resources to meet its current obligations.

#### 21. COMPARATIVE FINANCIAL STATEMENTS

The comparative financial statements have been reclassified from statements previously presented to conform to the presentation of the 2010 financial statements.

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